

## **Nigerian Agip Oil Company Limited**

### **Operator of the NNPC/NAOC/PHILLIPS Oil Joint Venture**

### **Tender Opportunity: Provision of Production/Process/Drilling Chemicals – Supply and Administration of Various Gas Treatment Chemicals in NAOC Field Locations**

**Nipex Tender No: 3100124**

#### **1. Introduction**

Nigerian Agip Oil Company Limited (NAOC) intends to put in place an open contact for the supply and administration of various gas treatment chemicals for NAOC gas plant locations.

Contractor shall take coverage of all costs and expenses for all services provided here under for the duration of the contract.

The proposed open contract shall cover a period of three (3) years plus one (1) year optional extension.

NAOC, through this Tender Opportunity, announces to interested reputable Nigerian Companies and NJQS prequalified Companies in line with Clause 3 (2) of the NCGICD Act 2010 of the defined scope of service hereunder.

#### **2. Scope of Work**

This shall include but not limited to the following:

- Provision of quality gas treatment chemical products such as TEG, HCL, NaOH, a-MDEA, Methanol, Toluene, Gas corrosion Inhibitor, phosphate substitute, Anionic/Cationic resins, gas defoamer etc at NAOC JV fields Contractor shall supply all chemicals in timely manner in quantities required by the Company.
- Contractor shall perform the monitoring and evaluation for the different chemical injection programs in NAOC gas plants and ensure that Company's Key Performance indicators (KPIs) are achieved; e.g. low CO<sub>2</sub> content, low moisture content, prevention of hydrate formation, etc.

- Contractor shall carry out continuous optimization, improvement and implementation of the gas treatment chemicals application under the supervision of Company personnel.
- Contractor shall provide all materials/equipment and instruments required for the performance of the job in accordance with Company's requirements and also provide all required logistics to ensure the availability of products in Company warehouse as required.
- Contractor shall maintain continuous tracking of system changes in order to adjust program accordingly and also ensure a minimum of 3 months inventory in our warehouse.

### **3. Mandatory Requirements**

#### **Contractor**

- a) To be eligible for this tender exercise, interested Contractors are required to be pre-qualified: Production/Process/Drilling Chemicals, (2.07.09), Category B or C in NipeX Joint Qualification System (NJQS) database. All successfully pre-qualified suppliers in this categories will receive Invitation to Technical Tender (ITT).
- b) To confirm if you are pre-qualified and view the product/service category you are listed for: Open [www.nipexng.com](http://www.nipexng.com) and access NJQS with your log in details, click on continue Joint Qualification Scheme tool, click check my supplier status and then click supplier product group.
- c) If you are not listed in a product/service category but you are registered with DPR to do business, contact NipeX office at 30, Oyinkan Abayomi Street, Ikoyi Lagos with your DPR certificate as evidence for verification and necessary update.
- d) To initiate the NJQS pre-qualification process, access [www.nipexng.com](http://www.nipexng.com) to download application form, make necessary payments and contact NipeX office for further action
- e) To be eligible, all tenders must comply with the Nigerian Content requirements in the NipeX system.

### **4. Nigerian Content**

Bidders are invited to express complete understanding and willingness to comply with provisions of the Nigerian Oil and Gas Industry Content development

(NOGICD) Act 2010. Consequently, bidders' submissions shall be evaluated strictly with the minimum evaluation criteria defined in The Act.

The documentation for evaluation shall include, but not limited to the following:

1. Demonstration that entity is a Nigerian registered company as defined in the NOGICD Act 2010 by providing details of Company ownership and share holding structure with clear certified true copies of bidders' Corporate Affairs Commission (CAC) forms C02 and Co7.
2. Nigerian Content Plan that demonstrates the full utilization of Nigerian labour and services with detailed description of role, work scope and man-hours in order to achieve the minimum target as set out in the requirements of the NOGICD Act 2010. Where in-country capacity is inadequate, propose innovations to bridge the gap.
3. Current and in-place organizational structure with detailed experience and skills of key management personnel with names. Provide evidence (personnel lists and positions with organizational chart to substantiate) of percentage of management that are Nigerian nationals and the percentage of the total workforce that are Nigerians.
4. Where the bidding entity lacks capacity, genuine alliances with multinational companies for the purpose of technology transfer shall be encouraged. The alliance/joint venture shall be executed with binding Memorandum of Agreement (MOA) signed by chief executives of both entities stating clear work-share ratio among the parties and time frame for growth or transfer to be achieved.
5. Evidence that engineering services shall be performed in Nigeria with a clear demonstration of local office address (not P. O. Box) with verifiable evidence of staffing levels: this will be supported by full description of Nigerian office to domicile engineering.
6. Detail past/present commitment to staff training and development of Nigerian personnel
7. Furnish detailed training plan for the service.

8. Specific to this project, provide evidence (personnel list) of percentage management that are Nigerian nationals and of the total workforce that are Nigerians.
9. Provide evidence to show that a minimum of 50% of the equipment to be deployed for the work is owned by the Nigerian subsidiary if international or multinational company is working through the Nigerian subsidiary including equipment list.
10. Bidder's sourcing strategy/plan for this scope of service, and evidence of source of products, materials etc with details of the applicant's relationship with local suppliers and service providers e.g. in the management of logistics, personnel etc.
11. Evidence of the address and location where procurement and project management activities will be coordinated in Nigeria.
12. Detailed specific programmes in place to transfer technology and skills to Nigerian businesses.

**Note:** Failure to meet the Nigerian Content requirements is a **"FATAL FLAW"**

**Note:** Only Nigerian Companies are qualified for this service.

Bidders shall be requested to provide evidence to show their compliance with the above listed requirements at the ITT stage.

## 5. Closing Date

Only tenderers who are registered with the relevant NJQS product/service category, Production/Process/Drilling Chemicals, (2.07.09), Category B or C as at **8<sup>th</sup> August 2014**, being the advert closing date, shall be invited to submit Technical Bids.

- Please visit the NipeX Portal at [www.nipexng.com](http://www.nipexng.com) for this Advert and other information.

## 6. Additional Information

This advertisement of "Tender Opportunity" shall not be construed as a commitment on part of NAOC, nor shall it entitle Applicants to make any claims

whatsoever and/or seek any indemnity from NAOC and/or any of its Partners by virtue of such Applicants having responded to this Advert.

**Management**